

# THE MARYLAND WATERMEN'S ASSOCIATION'S 45<sup>TH</sup> EAST COAST COMMERCIAL FISHERMEN'S AND AQUACULTURE TRADE EXPOSITION



**Roland E. Powell Convention Center  
Ocean City, Maryland  
January 18<sup>th</sup>- 20<sup>th</sup>, 2019**



## Show Dates and Hours

### Set-up Days

Thursday January 17  
8AM to 8PM

Friday, January 18  
8AM to 11AM

### Public Show Days

Friday, January 18  
11AM to 5PM

Saturday, January 19  
10AM to 5PM

Sunday, January 20  
10AM to 3PM

### Move Out Days

Sunday, January 20  
4:30 to 10PM

Monday, January 21  
8AM to Noon

# Message from the President



The 45th Annual East Coast Commercial Fishermen's and Aquaculture Trade Expo promises to be even greater than ever. The 2019 Trade Expo will be held in Ocean City, Maryland on January 18, 19 and 20 at the Ocean City Convention Center. With suggestions from our vendors and attendees, we put together additional exhibits and seminars for our commercial watermen, charter boat captains, and aquaculture working industry as well as many more children's activities. The Expo is the only commercial fishing show produced in the Mid-Atlantic region, drawing commercial and sport fishermen, charter boat captains, aquaculturists, scientists, educators and the public from Maine to Florida to Texas.

We are starting the planning process earlier this year to ensure a bigger and better expo full of the newest information and tools we need to be successful in this industry. Many things have evolved and transpired through legislation and this is a great time to reconnect with commercial watermen and catch up on the past year's events and prepare for the 2019 legislative session. Let's put together the needs and embrace opportunities to continue to ensure that our industries stay alive and thrive.

Last year's Expo featured many more boats, engines and several new vendors which made it an excellent event as well as giving up new ideas to provide an even bigger and better show. We welcome exhibitors with boats, engines, gear and industry products along with valuable educational seminars and industry updates.

So, I would like to invite you to our 45th Annual East Coast Commercial Fishermen's and Aquaculture Trade Expo. Mark your calendars--we hope to see you there.

Note: Take advantage of paying early by November 15, 2018 to receive a 5% discount.

Warm Regards,

Robert T. Brown, Sr.  
President, Maryland Watermen's Association

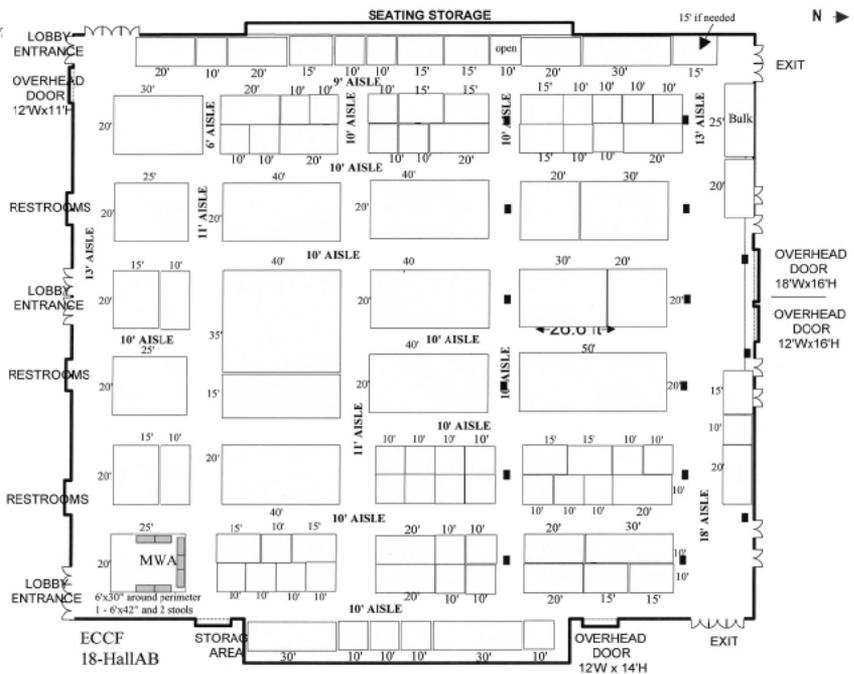
## 2019 Exhibit Space Rates

<b>10x10 Inside Booth \$840.00</b>	<b>10x10 Corner Booth \$945.00</b>	<b>Bulk Space Boats/ Trucks \$3.15/sq.ft</b>
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Booth space rates include a 8 ft. pipe and drape with 3 ft high side rails and 1 draped 6 ft. table. All exhibitors receive, free of charge:

- Sign with company name
- 1 110v electrical outlet
- 2 chairs
- 1 waste basket
- Crate storage
- Security
- Cleaning of aisles

# East Coast Commercial Fishermen's and Aquaculture Trade Exposition Layout



(floor layout subject to change)

## Convention Hall

### *Ideal Exhibition Space*

The Convention Center is great! The ground level exhibition space is large enough for the biggest of displays and is an ideal showplace for your products and services. Aisleways are carpeted with color-coordinated drapings to provide an attractive and comfortable business atmosphere.

### *A Showcase for Your Products*

Our expo has the reputation as being a trade show “where people come to buy.” You can expect show visitors to be looking to buy all types of gear, equipment and services related to in-shore and off-shore fisheries, as well as all facets of the aquaculture industry. **Call us about first-time exhibition incentives.**

## Accommodations and Hospitality

Ocean City’s Clarion has been designated as Expo Headquarters for 2019. Rooms have been reserved and your reservation information will be mailed to you with the set-up bulletin.

We will entertain our exhibitors with a cocktail party and auction featuring seafood hors d’oeuvres on Friday, January 18<sup>th</sup> at the Clarion-Ocean City.

# Advertising

## *Publications and Direct Mail*

Advertisements will be placed in *National Fisherman*, the *Watermen's Gazette*, the *Salty Dog* and *The Fisherman Magazine*, as well as other newsletters and publications relating to commercial fishing, sportfishing, and aquaculture. More than 10,000 brochures will be mailed directly to licensed watermen, sportfishermen, aquaculturists and industry-related associations on the East Coast. The promotional brochure will contain detailed show information designed to boost attendance and increase your opportunity for sales.

## Easy Access

### Ocean City has excellent access...

- ◆ Centrally located near most major East Coast cities
- ◆ Five hours from New York and Richmond
- ◆ Less than three hours from Baltimore, Washington, D.C., and Philadelphia

### Air service includes:

Baltimore/Washington International and Philadelphia International airports are within a 3-hour drive. The Salisbury-Ocean City/ Wicomico Regional Airport (SBY) is just 30 minutes away



The convention center is located at:  
4001 Coastal Hwy, Ocean City, MD 21842

**For further information on exhibiting and profiting at the 45<sup>th</sup> East Coast Commercial Fishermen's and Aquaculture Trade Expo contact:**

## Maryland Watermen's Association

1805A Virginia Street  
Annapolis, MD 21401

(410) 216-6610

[www.marylandwatermen.com](http://www.marylandwatermen.com)

[info@marylandwatermen.com](mailto:info@marylandwatermen.com)